

10 December 2018

Contractor Confidence Drives Demand at 1st Call.

Thwaites Limited
Welsh Road,
Leamington Spa,
Warwickshire,
CV32 7NQ.

Contact: Jeff Schofield
Tel No: 07754 997 352
E-mail: jeff.schofield123@gmail.com

Thwaites and Leicester based distributor BTE Plant Sales are delighted to conclude a significant fleet deal of some 55 Dumpers with 1st Call Nationwide Plant Rental.

The deal for 55 x (3-ton, 6-ton and 9-ton swivel skip machines) has been driven by the growing and continuing demand from 1st Call's customers in the Civil, Construction and Utility markets. The addition of these Thwaites machines will expand the hirers fleet holding to over 200 Dumpers, reducing further the age profile of their fleet.

The order, being delivered in full will be fulfilled in early December.

Joint Managing Directors Barry Verrent and Mick Lippard commented "When selecting a supplier we considered our options carefully, quality, service and heritage were really important to us.

1st Call customers ask for Thwaites Dumpers by name and critically our engineers had a strong voice when it came to servicing, repair and aftercare".

Mr Verrant went on to say, "With demand strong and utilisation extremely high, the machines have been fully prepped by BTE. In some cases the Dumpers have been delivered directly to site".

Mr Lippard concluded "Our Customers really appreciate the fact that they have new equipment delivered to site, it's a statement about who they are and how they are viewed by their client".

BTE Plant Sales Commercial Director, Rebecca Bryson said. This is a significant Thwaites Dumper order, demonstrating the confidence of contractors and the confidence of plant hirers. We are delighted to announce this deal and thank 1st Call for their confidence in Thwaites and BTE Plant Sales.

Thwaites Limited 2017 The Thwaites name is synonymous with the best-quality dumpers on the market. Advanced design and investment in tooling provide today's customers with the very best products at the cutting edge of technology. This means more than just the strength and reliability you know you can expect from Thwaites; it means an increased focus on customer satisfaction, safety and ergonomics across the range.

